

# More Bounce

# **Services**

- We turn Partnerships into Growth
- Fractional consulting leadership for sports & entertainment deals, social-first activations, and retail integration.
- 16+ years of global brand experience at FOX Sports and IMG/Endeavor; Multi Milliona dollars in partnerships closed.

#### **Success Stories**

International Energy Beverage Brand- Structured and activated a \$2M+ global sports sponsorship, driving double-digit brand lift and incremental sales growth.

National Wellness Brand– Built a cross-platform music + retail program (content, creators, commerce) that delivered record sellthrough at launch and growth from a regional to a national brand.

### What We Do

- Partnership Strategy Architect and optimize global sponsorships and content alliances.
- Revenue-Driven Storytelling Convert brand purpose into sales-driving activations.
- Social-First Experiences Creator-led, platform-native campaigns that scale.
- Retail & Commerce Integration Tie partnerships to shopper marketing and conversion.
- Performance & ROI Frameworks to measure, learn, and reinvest.

Every dollar in sponsorship should come back multiplied. We make sure your partnerships don't just show up — they pay off.

## Why MBS?

- Proven: \$25M+ in deals closed for global brands; repeatable playbooks.
- Hybrid Expertise: Sports, media, sponsorship, and creative.
- Cultural Edge: Strategies rooted in fan behavior—not transactions.
- Nimble: Lean, responsive, and designed to deliver results at the speed of culture.

Ready to turn partnerships into measurable growth?

Book a 20-min consult:

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